

COACH HOUSE

- Job Title:** Business Development Executive (South East)
- Salary:** Competitive salary
- Job Type:** Full Time
- Location:** South East of England with residence within CM postcode area.

We are the UK's largest wholesaler of furniture and design led accessories and through continued growth a fantastic opportunity has arisen for a Graduate Business Development Executive with a real passion for homewares, innovative retail and interior design.

www.coachhouse.com

Job Role:

The role is dynamic and creative whereby you will be managing and developing new and existing customer accounts across your designated geographical area, working both remotely from our Chelsea Trade Space and around the South East visiting all current and prospective accounts. As such, you will have the opportunity to positively represent the company by building and developing relationships within the already established client base and with new accounts. This role will be enriched with the opportunity to work at some of the most innovative trade fairs in the world.

Your role will be highly customer facing and will involve meeting with high street Retailers, Interior Designers, Property Developers and Hoteliers to maximise all sales opportunities. The ability to engage with customers within this interior design led market is essential, as is a passion for Interiors and homewares.

Essential Skills:

- Excellent verbal and written communication skills.
- Drive and ambition with the desire to succeed.
- Full, preferably clean, UK driving licence.

In Return:

- A competitive salary.
- Full Bespoke Training.
- An iPad.
- An iPhone.
- Company Car.
- Pension

To apply for this role please send CV and covering letter to HR@coachhouse.com